

The Louisiana Veterinarian

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Sept/Oct 2021

President's Report



Dear LVMA Members,

I hope this newsletter finds everyone well.

Southwest Veterinary Symposium (SWVS) was held on September

23-26 in San Antonio, Texas, and was a huge victory coming off its absence last year due to the pandemic. We appreciate those Louisiana veterinarians, veterinary technicians, and support staff who made the trip over to the conference to make it the success it was this year. Our partnership in this conference helps to keep our association strong as a source of continuing education, networking, and revenue.

During our board meeting at SWVS, we had a great visit with the AVMA leadership. LSU SVM graduate and AVMA President Jose Arce and President-elect Lori Teller updated our board on future legislative matters at the national level that they are monitoring closely. As always, the LVMA board and PAC are committed and continuously working to maintain relationships with our elected officials and lobbyists for any legislation that may impact our veterinary profession.

Commendation must go out once again to the entire LSART team and Dr. Renee Poirrier for their outstanding response during Hurricane Ida.

The LSART team took charge of all rescue efforts needed, and rendered treatment for pets and their families displaced from affected parishes. Thank you as well to those numerous organizations who donated funds, pharmaceuticals, and pet food during this emergency response. I'd like to mention once again the Walter J. Ernst Foundation and the opportunities offered to veterinarians and their employees whose clinics or homes were affected by the storm. For any information, please visit the LVMA website or contact the office.

The LVMA Power of 10 Leadership development program still has some positions available for our next class starting in 2022. Those practices with recent graduates please consider this program, as its purpose is to engage and develop recent graduates with foundational skills in leadership, communication, and business. Applications will be accepted through December 15, 2021. For more details about Power of 10 and its schedule, please be on the lookout for emails from the LVMA office or visit our website.

The LVMA Winter Meeting registration is open and date is set for January 28-30th, 2022 at the Astor Crowne Plaza in New Orleans. The LVMA CE committee have put together a great program for this year's meeting, and we are always excited to reunite and visit with colleagues and classmates in New Orleans. We are also excited to have another offering of a dentistry wet lab at this year's meeting. Drs. Brook Niemiec & Erin Ribka will be

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back to cover a multitude of topics in small animal dentistry. Register early to reserve your spot as space is limited. Award nominations for 2021 are also open at this time, please get your nominees in so that these amazing individuals, if awarded, may be recognized at the membership luncheon at the winter meeting.

I hope everyone has a blessed Thanksgiving holiday. We look forward to seeing you in New Orleans. Your membership strengthens our association and is always treasured and appreciated. Please contact me if I can answer any questions or be of any assistance.

Thank you,

Jesse Brandon, DVM
President, LVMA





Louisiana Veterinary Medical Association
8550 United Plaza Blvd., Ste. 1001
Baton Rouge, LA 70809
Phone: (225) 928-5862
FAX: (225) 408-4422
office@lvma.org | www.lvma.org

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Dr. Pamela Mitchell

Executive Director

Melanie Talley, CAE

Submit articles and advertisements to the LVMA office as follows:

Jan./Feb. Newsletter	January 15th
March/April Newsletter	March 15th
May/June Newsletter	May 15th
July/Aug. Newsletter	July 15th
Sept./Oct. Newsletter	September 15th
Nov./Dec. Newsletter	November 15th

Executive Director's Report

It is hard to believe we are in our final quarter of the year and what a year it has been. I would like to extend my heartfelt thoughts and prayers to those that were affected by the wrath of Hurricane Ida. It is truly heartbreaking to hear the stories of devastation and continued recovery efforts even 2 months out. I want to remind all in the veterinary community that Walter J Ernst, Jr Foundation does have grant opportunities to those affected by the storm. Applications can be found at www.lvma.org – Resources for Vets – WJE Foundation. Contact the office if you have any questions.

I would like to give my congratulations to the Southwest Veterinary Symposium team on a successful meeting in San Antonio, Texas this September. It was so great to see the support of the veterinary profession by all of the vendors in attendance and the attendees actively engaging in learning/networking.

We are eager here to see everyone at our upcoming LVMA Winter Meeting in New Orleans, January 28-30, 2022! Drs. John Mauterer, Dale Peyroux, and Jesse Brandon have been hard at work lining up excellent programming. The LVMA Winter Meeting is always the premier annual event for Louisiana veterinarians to gather together for continuing education, business and social discussion, and encounters with veterinary industry vendors in a relaxed but professional environment. Registration is OPEN for the Winter Meeting! Go online to www.lvma.org to register today and book your hotel room. Keep your eyes out for the brochure in the next couple of weeks as we release our detailed schedule.

Nominations are now being sought for LVMA awards and nomination forms are in this Newsletter. Each year the LVMA recognizes and honors people that have made important contributions to veterinary medicine, the veterinary community and/or animal health, as well as an animal that has distinguished itself in a special way. Don't miss this opportunity to nominate someone you believe is worthy of consideration.

Stay well and please always feel free to reach out,

Melanie Talley, CAE
Executive Director

Walter J. Ernst, Jr. Veterinary Memorial Foundation

Thanks to the following people, clinics, and all past contributors, the Dr. Walter J. Ernst, Jr. Veterinary Memorial Foundation continues to grow. Your continued support will help the Foundation to reach new heights. Please Consider a contribution today and encourage your clients to participate in our memorial program.

Donations in memory of pets:

*In memory of “Hera”, “Tug”, “Oliver”, “Lizzie”, “Sam”,
“Paisley”, “Darby”, “Sadie”, and “Colbert”
Helouin Veterinary Hospital*

All donations received will be recognized. Family members will receive a card notifying them of the donation and the individual or clinic that made the donation.



Looking to Help?

DONATE TO THE WALTER J. ERNST FOUNDATION
TO HELP WITH HURRICANE IDA RELIEF EFFORTS

LVMA.ORG/WJEFOUNDATION



Healthcare Professionals' Foundation of Louisiana (HPFL)

About the HPFL

The Healthcare Professionals' Foundation of Louisiana is a non-profit organization that provides confidential services to various licensing boards and licensees in the healthcare industry. We are a voluntary advocacy and monitoring program that allows healthcare professionals with impairments or in need of medical treatment to avoid formal disciplinary actions by their licensing boards and obtain remediation in order to practice with skill and safety. Our main goals are to facilitate care to the licensees and improve efficiency to the licensing boards.

Services the HPFL Provides

Advocacy

We advocate and act as a liaison on the professional's behalf with employers, insurance carriers, and other state monitoring programs.

Education

Through our process licensees are provided psychoeducation regarding impairments, and the HPFL staff present information around the state to notify and educate licensees about our program.

Monitoring

Participants in our program have their compliance certified through screening, therapeutic treatments, and communication with the HPFL medical director and case managers.

Referrals

The HPFL receives referrals from multiple sources including but not limited to hospitals, colleagues, the LVBM, office staff, treatment centers, family, or friends. If you suspect impairment or have concerns for his/her safety or the safety of patients or employees, please contact us. Early intervention could save someone's life. In addition, we encourage self-referrals. If you are in need of assistance, please do not hesitate to call. Any professional who has not been treated or monitored previously by the HPFL can be a participant in the HPFL with a level of confidentiality.



Contact Us

P: (225) 291-500

F: (225) 291-5400

4303 Bluebonnet Blvd.

Baton Rouge, LA 70809

Medical Director

David Hammond, M.D.
jdhammond@hpfla.org
(225) 291-5000 ext. 15

Senior Case Manager

Felix Vanderlick
fvanderlick@hpfla.org
(225) 291- 5000 ext. 12

Case Manager

Katie Dalton
kdalton@hpfla.org
(225) 291-5000 ext. 13

Classifieds

2500 sq. foot, equipped, Veterinary Hosp for sale near False River. Reception area, 2 exam rooms, large procedure area, and surgery suite. Laundry room, 6 run + Boarding area, with A/C. Horse chute. Owner retiring, family health issues. For more information, text or leave a message at 225-718-2305 or email at drpom2@aol.com.

FOR SALE: LaBoit Mobile Veterinary Clinic, 1998 Ford Express 2500 Base
LaBoit mobile unit. 157,600 miles. Engine runs well. It is a one exam room unit with a 5.5KW Generac unit for power, dual A/C units, small refrigerator and four kennel cages. Email for photos or to schedule a visit. See the unit on Facebook at AllCatsMobileClinic. \$24,000. Optional lab and office equipment is available (VS2 blood analyzer, blood and hematocrit centrifuges, etc)

Small animal practice located in central Louisiana seeking associate veterinarian. Fitzgerald Animal Hospital has provided comprehensive animal care to the citizens of Alexandria for forty years. This full-time/part-time position is available to experienced veterinarians and new graduates alike. Position includes excellent benefits, no emergency, paid CE and competitive salary at an AAHA accredited practice. Interested candidates please contact Dr. Guillory at 318-445-6428 or bmgullory@aol.com. Fax resumes to 318-442-8309.

Sayee portable x-ray machine Model SY-31-100P in very good condition. Located in Baton Rouge area. Call or text 225-571-8443.

We are seeking a full-time associate veterinarian to join our 2-doctor practice in Ruston, Louisiana. We offer a competitive compensation package, great work/life balance (4-day work week, no emergencies or weekends), mentorship is available. Ruston Animal Clinic has a new facility which was featured in DVM360 Design Competition with up-to-date equipment enabling you practice the highest quality medicine with 50+ year established clientele base. We have a dedicated support staff with great retention and low turnover. Come be part of our team! Contact drsewell@rustonanimalclinic.com.

Practices For Sale:

LA: New! Small Animal Clinic, 3 FTE DVM, extremely profitable, Real Estate available, 2020 Gross \$2.38M (LA S21)

LA: Small Animal Clinic, 1 DVM, Real Estate available, 2020 Gross \$658K (LA P18)

Please call Wilson McManus, DVM CVPM, Simmons MidSouth 256.650.8387
midsouth@simmonsinc.com | www.simmonsinc.com

South Lafayette, Louisiana small animal hospital for sale. Medical issues forcing retirement, thus motivated. Very affordable pricing even for the recent graduate. May consider work alone, full time associate or multiple associates to complete weekly schedule. Please contact jwgilodvm@gmail.com or 337-288-3107 to discuss in more detail.





Critical Care Emergent Referrals

Monday - Friday | 6:00 am - 2:00 pm

MedVet New Orleans
504.835.8508

Jennifer Daly, DVM, DACVECC
Erin Daniels, DVM, DACVECC
Alan Ralph, DVM, DACVECC

*MedVet Mandeville and MedVet New Orleans
remain open 24/7 for Emergency Medicine.*

medvet.com



REGISTER TODAY



LVMA
LOUISIANA VETERINARY MEDICAL ASSOCIATION

2022 LVMA WINTER MEETING

JANUARY 28 - 30, 2022
ASTOR CROWNE PLAZA
NEW ORLEANS, LOUISIANA



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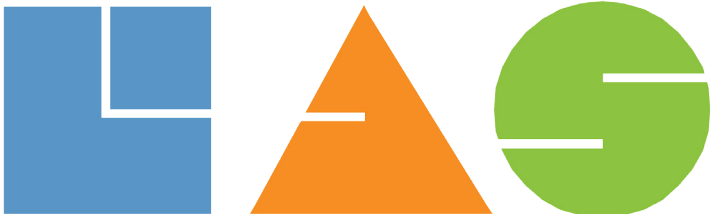


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begin? Call Us for
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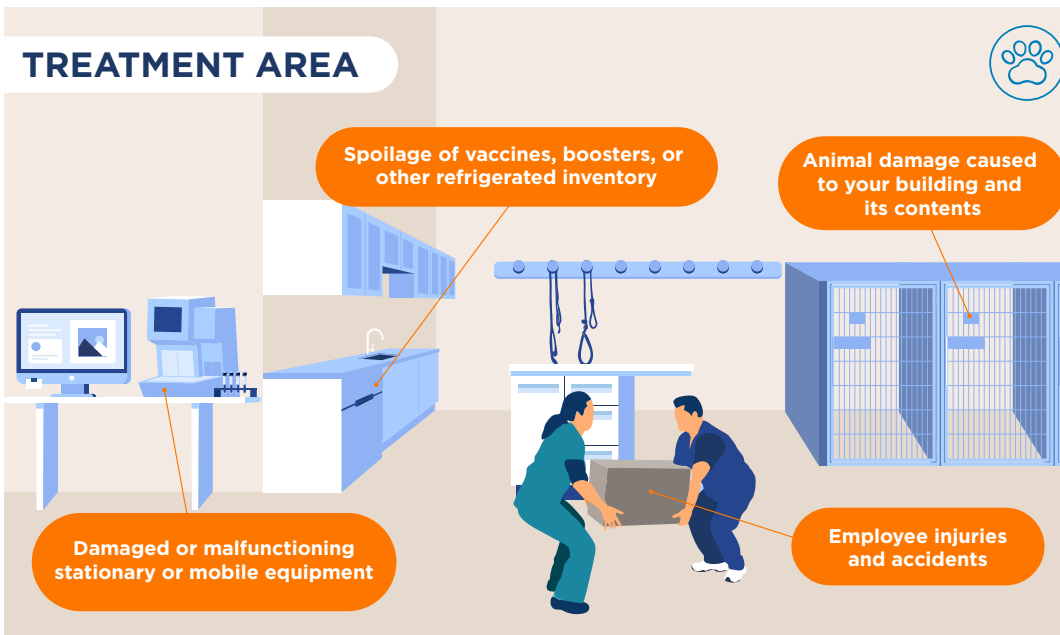
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Welcome New Members!

Jon Fletcher
Baton Rouge, LA

William Waddell
Homer, LA

Jeremy Redmond
Baton Rouge, LA

Upcoming Events

Date	Event	Host	Location	For More Info
Jan. 6 - 9, 2022	AVMA Veterinary Leadership Conference	AVMA	Chicago, IL	avma.org/events
Jan. 28 - 30, 2022	2022 LVMA Winter Meeting	LVMA	New Orleans, LA	lvma.org
Sept. 22 - 25, 2022	SWVS	SWVS	Fort Worth, TX	swvs.org

ABBY'S Plan

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2021 Pet of the Year

In an effort to recognize animals throughout the state of Louisiana for their special talents or heroic deeds, the LVMA has established the “Pet of the Year” award. This award recipient will be selected from nominations made by veterinarians who are aware of or witnessed these animals in their area of practice. Examples of such animals might include pets that have saved their owner’s lives or were instrumental in helping their owner overcome over-whelming odds, physical handicaps, or serve the public in any way for many years.

Nominee Information:

Pet's Name: _____

Species: _____ Breed: _____

Sex: _____ Age: _____

Owner's Name: _____ Email: _____

Address: _____

City: _____ State: _____ Zip: _____

Description of Pet's Accomplishments: _____

Please include any photos you may have.

Nominated by:

Veterinarian: _____

Email: _____

SEND NOMINATIONS TO:
Louisiana Veterinary Medical Association
8550 United Plaza Blvd., Ste. 1001, Baton Rouge, LA 70809
OR email to office@lvma.org

2021 H. Bland O'Connor, Jr. Support Person of the Year

The H. Bland O'Connor, Jr. Support Person of the Year Award is presented annually to a veterinary technician, office management, kennel or other staff person with a minimum of two years of experience who has distinguished himself or herself in actively promoting animal health and welfare on the job and in the community.

Nominee Information:

Name: _____

Employer: _____

Position Held: _____ Length of Employment: _____

Educational Background: _____

Professional Experience: _____

Service to the Profession: _____

Service to the Community: _____

Organizations: _____

Other Comments: _____

Criteria for Nomination:

- Nominee must be employed by a member in good standing of the LVMA.
- The individual should be active in promoting animal health and welfare on the job and in the community.
- The individual should have a minimum of two years experience as a working veterinary technician, office management, or kennel help, etc.
- Nominations are to be made in writing and should include employment information, educational background, professional service and community service accomplishments.

Nominated by:

Veterinarian: _____

Email: _____

SEND NOMINATIONS TO:
Louisiana Veterinary Medical Association
8550 United Plaza Blvd., Ste. 1001, Baton Rouge, LA 70809
OR email to office@lvma.org

Nominee Information:

Please give a brief description of candidate's achievements and specific reasons why candidate should be chosen as the Sales Person of the Year:

[illegible]

Email: _____

SEND NOMINATIONS TO:
Louisiana Veterinary Medical Association
 8550 United Plaza Blvd., Ste. 1001, Baton Rouge, LA 70809
 OR email to office@lvma.org

2021 Ralph C. Cooper Veterinarian of the Year

The Ralph C. Cooper Veterinarian of the Year Award is given annually to the person who is recognized by his or her colleagues as having given the most of themselves in time, energy, and ideas to the veterinary profession in the state of Louisiana.

Nominee Information:

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Office Phone: _____

Veterinary School: _____ Year of Graduation: _____

Specialty or Area of Practice: _____

Local, State, and National Committees Served on and Positions Held: _____

Describe nominee participation in promoting animal health and welfare: _____

Describe any other activity which should make this individual a good candidate for the Veterinarian of the Year: _____

Criteria for Nomination:

- Nominee must be a member in good standing in the LVMA
- Nominee must have had a positive influence in promoting animal health and welfare in the community as well as within the profession
- Nominee should be of good character and well respected by colleagues
- Nominee should be presently or previously active in local state, and/or national veterinary associations
- Nominee should have shown an outstanding contribution to organized veterinary medicine either through their work or through their actions and public awareness
- Current LVMA Board members are not eligible for nomination

Veterinarian: _____

Email: _____

SEND NOMINATIONS TO:
Louisiana Veterinary Medical Association
8550 United Plaza Blvd., Ste. 1001, Baton Rouge, LA 70809
OR email to office@lvma.org

2021 Dr. Everett D. Besch Distinguished Service Award

This award was formerly the LVMA Service Award. It was established to recognize outstanding service to the community and veterinary profession.

Nominee Information:

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Office Phone: _____

Describe an outstanding contribution to the community (if nominee is a veterinarian): _____

Describe an outstanding contribution to veterinary medicine (if nominee is not a veterinarian): _____

Recommendations for this award must be made in writing by two LVMA members. If you wish to nominate someone, please send your recommendation to the LVMA office by December 1, 2021.

Those eligible for the award are in two categories:

1. Veterinarians who have made an outstanding contribution to their community
2. Non-veterinarians who have made an outstanding contribution to veterinary medicine.

Nominated by:

Veterinarian: _____

Email: _____

SEND NOMINATIONS TO:
Louisiana Veterinary Medical Association
8550 United Plaza Blvd., Ste. 1001, Baton Rouge, LA 70809
OR email to office@lvma.org



The Louisiana Veterinarian

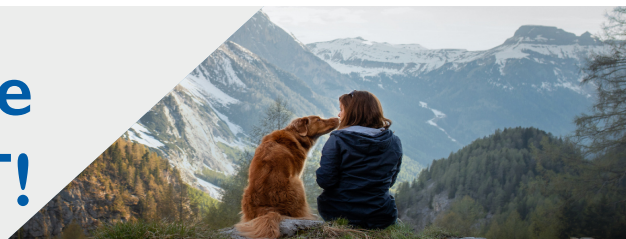
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Louisiana • New Listing! This southern Louisiana veterinary hospital is a fantastic opportunity to start building equity in your own future. A 3 FTE DVM practice in 2020 with Gross Revenues of ~\$2.38M and after debt income ~\$285K. (LA S21)

Louisiana • Sold! Jump start your career in this well respected solo DVM Small Animal Practice. Wonderful college town community! Practice and Real Estate for Sale (LA806)

Kentucky • Profitable Single DVM Practice. Located conveniently to both Louisville and Lexington, this community is a great place to reside. The practice is currently open 4 days a week. 2020 Revenues in excess of \$650K. Practice & Real Estate available. (KY W17)

Kentucky • Price Reduced! Located in beautiful western Kentucky. This established hospital is a golden opportunity with exceptional annual after debt income of ~\$380,000. Practice and Real Estate for Sale. 2020 Gross Revenues ~\$920K (KY S13)

Kentucky • Very profitable 1 DVM Practice with substantial growth located in western Kentucky. This is a great opportunity for anyone looking for a great place to live and practice. 2020 Gross Revenues ~\$1M+ Practice and Real Estate for Sale (KY807)

Tennessee • Pending! Thriving Small Animal Hospital just southeast of Nashville. This growing veterinary practice is currently a 1.25 FTE/DVM practice. Perfect for a new owner. Practice and Real Estate Available. 2020 Gross Rev. \$970K+ (TN910)

Tennessee • Sold! This well-established, AAHA Accredited Small Animal practice located in Williamson County. Currently a single Doctor, AAHA accredited practice with Gross Rev. approaching \$900K. Practice & Real Estate Available. (TN A16)

Tennessee • Sold! Corporate Acquisition – 3 DVM Practice – 2020 Revenues \$1.5M (TN B15)

Tennessee • Sold! Single DVM Practice ~2020 Revenues Greater than \$620 K - Practice and Real Estate Available (TN H14)



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